

CREW & TRAINING SOLUTIONS



ABOUT US

Bluewater was founded in 1991 and is the world leader in crew training and recruitment, successfully training thousands of crew members each year from our centres in Antibes and Palma. Because we are in the unique position of offering both training and recruitment, we have a vested interest in our crew, supporting them throughout their career.





RECRUITMENT SOLUTION 1

ONE ACCOUNT

DO YOU LIKE THE IDEA OF FREE TRAINING COURSES?

The ONE Account is a unique and cost effective training and recruitment bundle exclusive to Bluewater! This one-off, annual subscription gives you thousands of euros of free crew training and 12 months of unlimited recruitment for the yacht, from captain to chef. You can log in yourself 24/7 to search for your own crew in confidence, and if you don't have time to search, a dedicated office team are always there to assist you.

YACHT LENGTH	ANNUAL SUBSCRIPTION	FREE TRAINING
0-24m	€4,000	€4,000
25-34m	€5,000	€5,000
35-44m	€6,000	€6,000
45-54m	€7,000	€7,000
55-64m	€9,000	€9,000
65-84m	€12,500	€12,500
85-114m	€16,500	€16,500
114m+	€22,500	€22,500

*Pay by credit card today and receive an immediate 5% discount.

INTERESTED IN THE BLUEWATER ONE+ SERVICE?

For those too busy to do their own database searches, our recruitment agents are available to help you find the perfect candidates. All the benefits of the traditional placement service, at a special discounted price for ONE Account yachts.

When we find you the perfect crew member, the fee is just 45% of one month's salary.

RECRUITMENT SOLUTION 2

TRADITIONAL RECRUITMENT SERVICE

**WE OFFER A COMPLETELY FREE
SERVICE UNTIL WE FIND YOU THE
RIGHT FIT FOR YOUR TEAM**

Our Traditional Crew Service has been the leading recruitment solution for over 30 years and suits customers who require a more personal touch. We meet and interview thousands of crew at our offices in Europe, so maybe we know someone who would be perfect for your yacht. The database we work from is the most advanced in the industry and allows us to search easily for people in your area, with the experience, tickets and visas that you need.

150,000 CREW REGISTERED ACROSS THE WORLD!

90-DAY WARRANTY FOR ALL CREW PLACED!

For permanent placements, the fee is only 85%
of the crew member's monthly salary.





WHY TRAIN WITH BLUEWATER

With over 25 years of experience, Bluewater is the longest established dedicated yacht crew training provider. To meet the increasing demand for quality yacht crew, we now have maritime training academies in the major yachting hubs in Europe; Antibes and Palma. Bluewater is proud to offer the highest quality courses for the very best value. Not only do many of our OOW and Master modules beat our competitors' prices, but we also have the highest pass rate in Europe.



BLUEWATER HAS ALL THE SV COURSES INCLUDING THE AEC1 & 2 MODULES, WHICH ARE RUNNING TO HUGE DEMAND IN ANTIBES AND PALMA.

IN PALMA WE ARE ONE OF THE FIRST SCHOOLS TO OFFER THE BRAND-NEW WORKSHOP SKILLS TRAINING COURSE. A REQUIREMENT FOR THE SMALL VESSELS ROUTE.

TRAINING PRICELIST

2024/25

MCA - STCW BASIC & ADV. SAFETY TRAINING

STCW Basic Training	5 days	€1295
Personal Safety & Social Responsibility	1/2 day	€200
Elementary First Aid	1 day	€275
Personal Survival Techniques	1 day	€310
Fire Prevention & Fire Fighting	2 1/2 days	€725
Proficiency in Security Awareness	online	€130
Proficiency in Designated Security Duties	online	€270
PSC & RB (Restricted) *4	3 days	€895
Advanced Fire Fighting *	5 days	€1695
Medical First Aid ANTIBES	4 days	€895
Medical First Aid PALMA	4 days	€750
Medical Care at Sea *4	5 days	€1100
ISM Shipboard Safety Officer	3 days	€950
ISPS Security Officer	3 days	€950

*€1000 of your vouchers can be used towards the cost of this course

REFRESHERS

Updated Proficiency in Fire Prev. & Fire Fighting & Personal Survival Techniques	2 days	€690
Updated PSC & RB (Restricted) *4	1/2 day	€200
Updated Proficiency in Adv. Fire Fighting	1/2 day	€200
Updated Proficiency in Medical Care *4	3 days	€845

BUNDLES *3

AEC 1 + AEC 2 Bundle	€2200
Basic & Advanced Refreshers	€995
2 x Advanced Refreshers *4	€375
RYA Yachtmaster Offshore Package	€2545

MCA - OOW MODULES

GMDSS GOC *1	10 days	€1970
OOW Navigation & Radar *1	15 days	€3790
General Ships Knowledge *1	5 days	€1505
ECDIS	5 days	€1560
Efficient Deckhand	5 days	€1115
HELM Operational	3 days	€845
Oral Exam Preparation *1	5 days	€1600

MCA - MASTER MODULES

Stability *1	5 days	€1505
Business & Law *1	5 days	€1505
Master Navigation & Radar *1	10 days	€3395
Seamanship & Met *1	5 days	€1505
Celestial Navigation *1	5 days	€1505
HELM Management	5 days	€1099
Oral Exam Preparation *1	5 days	€1600

RYA TRAINING *4

Powerboat Level II	5 days	€495
YM Offshore Theory	6 days	€1099
YM Offshore Practical	5 days	€2030
YM Offshore Exam & Commercial Endorsement		€340
YM Ocean Theory	6 days	€1099
GMDSS SRC (VHF) *2*6	online/exam	€100
Professional Practices & Responsibilities *2	online	€50
Essential Navigation *2	online	€150

ENGINEERING

SV Approved Engine Course 1	5 days	€1200
SV Approved Engine Course 2	5 days	€1200
SV Marine Diesels Eng *1	5 days	€1610
SV Auxiliary Equipment (part 1) *1	5 days	€1610
SV Operational Procedures *1	5 days	€1610
SV Chief Eng. Stats & Ops. *1*5	5 days	€1610
SV Auxiliary Equipment (part 2) *1*5	5 days	€1610
SV Applied Marine Engineering *1*5	5 days	€1610
SV General Eng. Science I *1*5	5 days	€1610
SV General Eng. Science II *1*5	5 days	€1610
SV Workshop Skills Training *5	10 days	€2275

*1 Price includes external exam fees, subject to change

*2 External training partner

*3 Bundle prices not applicable when paying with One Account vouchers

*4 - Only available in Antibes

*5 - Only available in Palma

*6 - RYA exam fee not included

bluewater

ONE ACCOUNT

SIGN UP SHEET

YACHT NAME

YACHT LENGTH

HOME BERTH

TOTAL CREW

YACHT FLAG

PRIVATE/CHARTER

CONTACT NAME

POSITION

EMAIL

TELEPHONE

METHOD OF PAYMENT (please tick one) full payment will be required upfront

BANK TRANSFER

BENEFICIARY: Bluewater International AG, Zug, Switzerland

BANK: Credit Suisse (Switzerland) Ltd. Zug, Switzerland

IBAN: CH48 0483 5323 9061 6200 0

BIC: CRESCHZZ80A

CREDIT CARD (full payment)

NAME OF THE CARD HOLDER

BILLING ADDRESS FOR CARD



CREDIT CARD NUMBER

CRYPTOGRAM (3 numbers on the reverse of card)

EXPIRATION DATE

DEBIT DATE

CURRENT LOCATION OF YACHT

SIGNATURE (Please sign and write 'I authorise the payment of _____ euros')

DATE SIGNED

I have read and accept the terms and conditions

GLOBAL ONE ACCOUNT TEAM



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