



The Future for Captains and Crew A one day conference

Friday, 1st May, 2015 – Palma de Mallorca

**Running alongside the 3rd Palma Superyacht Show
and the 32nd Boat Show Palma.**

AGENDA

(Subject to change)

08.00 Refreshments, registration and exhibition.

Session One: Welcome to the conference

09.00 Conference organiser`s opening remarks

09.05 Welcome and introduction from Conference Chairman.

Conference chaired by:

Norma Trease, Director, Salamanca Group (confirmed)

09.15 What next for yacht officers?

**Developing a career path for crew*

Captain Roger Towner, Maritime and Coastguard Agency (confirmed)

09.35 The crucial role of Interior Crew Training

**The new PYA Guest programme*

Joey Meen, PYA Director of Training and Certification (confirmed)

09.55 Questions and discussion

Session Two: Crew Personal Finances

10.10 Financial planning for captains and crew

**Why superyacht crew need tailored financial products*

**Obtaining the right crew medical insurance*

**Pensions, investments and mortgages for captains and crew*

**Facilitating multi-currency transactions*

Melanie Langley, Senior Crew Benefits Advisor

Moore Stephens Crew Benefits (confirmed)

10.30 Questions and Discussion

10.40 Refreshments and Exhibition

Session Four: Regulation and the implications for captains and crew

11.10 Changing STCW requirements

**Lars Lippuner, Business Development Manager,
Warsash Superyacht Academy (confirmed)**

11.30 Implications of MLC for crew training

****New training regulations for ships` cooks, ETOs and Engineers***

****Trend towards blended learning***

****Lack of on-board learning on some vessels***

****MLC and Port State Control***

John Wyborn, Bluewater (confirmed)

11.50 Dealing with MLC compliance issues

** What is the extent of MLC non-compliance amongst owners / managers?*

** What are likely to be the consequences in terms of inspections and problems?*

** Are owners providing adequate injury, death, medical and insurance cover?*

John Cook, PYA (confirmed)

12.10 Panel Discussion – Duty of Care

** Are owners and managers meeting their obligations to captains and crew?*

** Do regulations go far enough in protecting crew or is it a question of applying more pressure to comply with existing regulations?*

**Who should be responsible for ensuring compliance and what role should the yachting industry itself play in this?*

**Who pays for crew validation and management?*

**What crew benefits should owners provide?*

Moderator: Ken Hickling, ISS (confirmed)

Panelists:

John Wyborn, Bluewater (confirmed)

Joey Meen, PYA Director of Training and Certification (confirmed)

Captain Roger Towner, Maritime and Coastguard Agency (confirmed)

Alison Rentoul, Crew Performance Engineer, The Crew Coach (confirmed)

13.00 Lunch

Session Five: Fire on-board yachts

14.10 Firefighting – Prevention is better than cure

**What problems are being identified at all stages of vessel life*

**Why are we finding the same problems every year?*

**How long until the horse bolts then we close the stable door?*

**So what's the solution?*

Steve Monk, Da Gama Maritime, (confirmed)

14.30 Questions and Discussion

Session Six: Superyacht crew recruitment

14.40 The role of talent intelligence and management in superyacht crew recruitment

**The 6 phase of crew recruitment*

**Why talent is important to you*

**Identification and management of talent*

**The role of the captain and the recruiter*

**Why the recruitment process isn't over once you have hired*

Michael Wilson, Director, Yacht Crew Ltd. (confirmed)

15.00 Questions and Discussion

Session Seven: Latest Products

15.10 Product demonstration

James Heise, Overtemp Marine (confirmed)

15.20 Questions and Discussion

15.30 Exhibition and Refreshments

Session Eight: Champagne Roundtables

16.00 Roundtable discussions enabling delegates to debate specialist topics of interest. Delegates choose the roundtable that they wish to join, and each discussion is moderated by a speaker or recognised industry leader.

Roundtable topics include:

**How to network for career success*

Norma Trease, Director, Salamanca Group (confirmed)

**What steps do you Captains and Crew need to take to ensure yacht security?*

Matt Welborn (confirmed)

**On board firefighting training*

Steve Monk, Da Gama Maritime, (confirmed)

**Leadership tools for Captains and senior Crew*

Deborah Peters, NEI (invited)

The changes in Matriculation tax and impact on Spanish chartering

17.00 Cocktail party sponsored by and hosted at Port Adriano. Delegates will be transferred from the conference to Port Adriano courtesy of our host and sponsor. Transfers back from Port Adriano to Palma will also be arranged for later in the evening.